DEEP INFOSEC / PUBLIC EVALUATION

# From technical interest to an executable purchase request

A practical public procurement route for sourcing teams, budget owners and service operators.

## Identify the supplier and commercial structure

Deep InfoSec SARL is registered in Senegal (RCCM SN DKR 2023 E 55007), at Azur 15, Le Plateau, Dakar. The customer should select the scope and contracting jurisdiction before an order is placed. Purchasing formats include a bounded assessment, a controlled technical evaluation, a milestone-based implementation or a recurring service with defined coverage. The responsible legal entity is specified in the resulting quotation.

## Build a comparable quotation

A useful RFQ names the operating problem, affected services, sites and existing tools; identifies what the customer will provide; and states the required deliverables and acceptance procedure. The quote distinguishes specialist labour, equipment, licensing, travel, managed operations and taxes where applicable. A fixed-scope evaluation can be compared with alternatives on both cost and decision value.

## Prepare the receiving organization

A successful project includes customer-side ownership. The initial brief should name a technical sponsor, security approver and purchasing contact, alongside the intended decision date. The SOW then identifies change approvals, escalation, handover and termination or transition arrangements relevant to the purchased service. Standard public supplier details are accessible without a gated dossier.

## How an evaluation works

1. Choose one purchasing objective — Select product evaluation, security audit, industrial pilot, infrastructure project or managed service.

2. State the decision criteria — Name the service, existing tools, boundaries, expected output and operating constraints.

3. Request a scoped commercial offer — Send the prepared request to the relevant specialist address and ask for an itemized proposal.

4. Approve a measurable SOW — Agree deliverables, responsibilities, service coverage, cost assumptions and acceptance milestones.

## What your team receives

The first purchasing exchange should produce a scoped proposal with deliverables, schedule assumptions, customer responsibilities, commercial line items and an acceptance checklist.

## Send a procurement-ready request

We are beginning vendor onboarding for [organization] in [jurisdiction]. Scope: [service/sites]. Requested engagement: assessment / pilot / implementation / managed service. Decision date: [date]. Please provide a quotation, supplier identification and proposed statement of work.

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